



NOMADIX[®]

Portfolio Introduction

Authorized Distributor



Nomadix: From a Rich Internet Gateway Heritage...

Hospitality's leading provider of hotel internet services & guest-facing technologies



150+
COUNTRIES



50K+
INSTALLATIONS



3M+
GUESTROOMS



2B+/YR
CONNECTIONS

HYATT®

Marriott

SHANGRI-LA
HOTELS and RESORTS

Hilton

ACCOR

Royal Caribbean
INTERNATIONAL

NOMADIX®

Visitor Based Network Approach Across Verticals



Hospitality



Retail/Quick Service Restaurants



Serviced Apartments



Education



Smart Cities



Healthcare



Transportation



Airports/Airlines

USE CASE

Hospitality

- 1,350+ hotels worldwide
- 69 countries across 6 continents
- **First hospitality Passpoint deployment at scale**
- **Fast, secure and seamless Wi-Fi experience** for guests
- **Improved guest experience** with seamless onboarding
- Integrated with loyalty app, with **automatic connection** at participating hotels
- Membership growth, driving more guest engagements

USE CASE

Smart City

- LinkNYC (New York City)
- 1.7K Link kiosks

- **Free, superfast public Wi-Fi**
- Access to city services
- Advertising-funded
- **Automatic roaming** between Link hotspot entities
- **Cellular data offload**, providing extra capacity

USE CASE

Retail / Quick Service Restaurant

- World's largest coffeehouse chain
- +33.8k stores in 80 countries

- Universal, **high-quality user experience**
- Simple, **click to connect Wi-Fi user journey**
- Store **tailored captive portal and welcome pages**
- **Store controlled Wi-Fi** 'opening hours'
- **26k wireless access points** in 11k+ stores across N. America
- Initial full-service rollout across USA completed within 4 hours
- Replicable model, easy roll out as new stores open

USE CASE

Multi-Tenant



Apartments
and condos



Student
housing and
worker
dormitories



Shared
office
spaces



Assisted
and
senior living

Andrei: Welcome to Managed Wi-Fi Demo - London Apartments



Managed Wi-Fi <no-reply@homewifi.network>

To: Andrei Motoc

👍 Reply Reply All Forward ...

Wed 11/01/2023 17:58



Hello Andrei,

Welcome to your Managed Wi-Fi Demo - London Apartments Wi-Fi service!

A new Wi-Fi service has been added to your account. You can login using your existing username (andrei.motoc@nomadix.com) and password.

Click [here](#) to login now, or [reset your password](#) if you do not remember it.

Wi-Fi Service Information

Wi-Fi Network Name (SSID): **NDXDEMOCLOUD_LONDON**

Wi-Fi Password: **RecentRide.J2Jx**

Service Start Date: January 11, 2023

Service Address: Managed Wi-Fi Demo - London Apartments: Gladiolenstraat 8, Apt. 1102

Subscription Plan: 100 Mbps 50.0 Mbps up, 100.0 Mbps down

Internet Service Provider:

Connecting to Your Wi-Fi Service

For the whole of your stay here, you will be able to connect your devices to Wi-Fi from anywhere within Managed Wi-Fi Demo - London Apartments

Connecting common personal devices:

1. [Apple Mac](#)
2. [Apple iPhone, iPad or iPod](#)
3. [Android Smartphone](#)
4. [Microsoft Windows 10](#)

Connecting common smart home devices:

1. [Nest Thermostat](#)
2. [Nest Camera and Nest Hello](#)
3. [Ring Doorbell](#)
4. [Ecobee Thermostat](#)

Tenant receives a confirmation email as soon as their booking or agreement is confirmed.

Connecting via QR code: (Supported Smartphones Only)

1. Open the camera app and point the camera lens to the QR code below.



2. Tap on "NDXDEMOCLLOUD_LONDON" to confirm you would like to join the network.
3. You are now connected.

Supports iPhones running iOS 12+ and newer Android smartphones.

Note: Before connecting smart home devices and gaming consoles, please connect a smartphone / laptop / desktop to Wi-Fi network and accept the terms and conditions for using the Wi-Fi network. Most IoT / smart home devices do not have a built-in web browser, and will not be able to display terms and conditions for Wi-Fi network.

Changing your Wi-Fi password

You can click [here](#) to view, update, or share your Wi-Fi password.

Wi-Fi Management

My Account Login: <https://demo.homewifi.network/>

Login Email address: andrei.motoc@nomadix.com

Contact Us

Customer Support Number:

– Wi-Fi support team at Managed Wi-Fi Demo - London Apartments

Tenant receives a confirmation email as soon as their booking or agreement is confirmed.

Managed Wi-Fi Demo - London Apartments 1102 - Personal Wi-Fi Settings

Gladiolenstraat 8, Apt. 1102, 2161KN Lisse, AW, Netherlands

service good until Jan 11 2024

Wi-Fi Network: **NDXDEMOCLOUD_LONDON**

Wi-Fi Password: **RecentRide.j2Jx**

Service Provider: Nomadix Fiber Networks

Service Plan: 100 Mbps (50.0 Mbps up, 100.0 Mbps down)

Wi-Fi Devices in 1102

Reset Personal Wi-Fi Password

Email, Text Notifications Sign-up

Account Information

Change Account Password

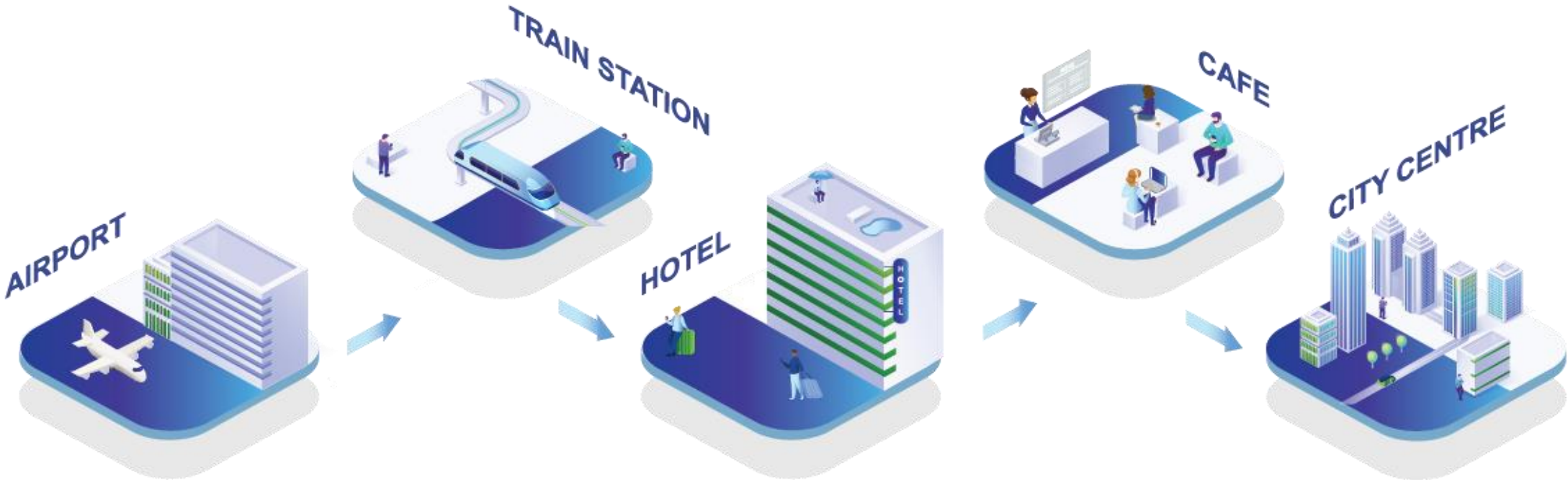
Connecting your devices to the Wi-Fi

Frequently Asked Questions



The tenants have access to their own cloud page profile. They can monitor their connected devices, can opt in/out from newsletters and change their own password / QR code for Wi-Fi.

Bringing Connected Experiences to Life



Portfolio Overview

ENGAGE



eConcierge



Casting



Cloud
Telephony

MANAGE



Alerts



Nomadix
Cloud

CONNECT



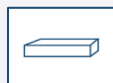
Passpoint



Multi-Tenant



Hotel Portal



Gateways

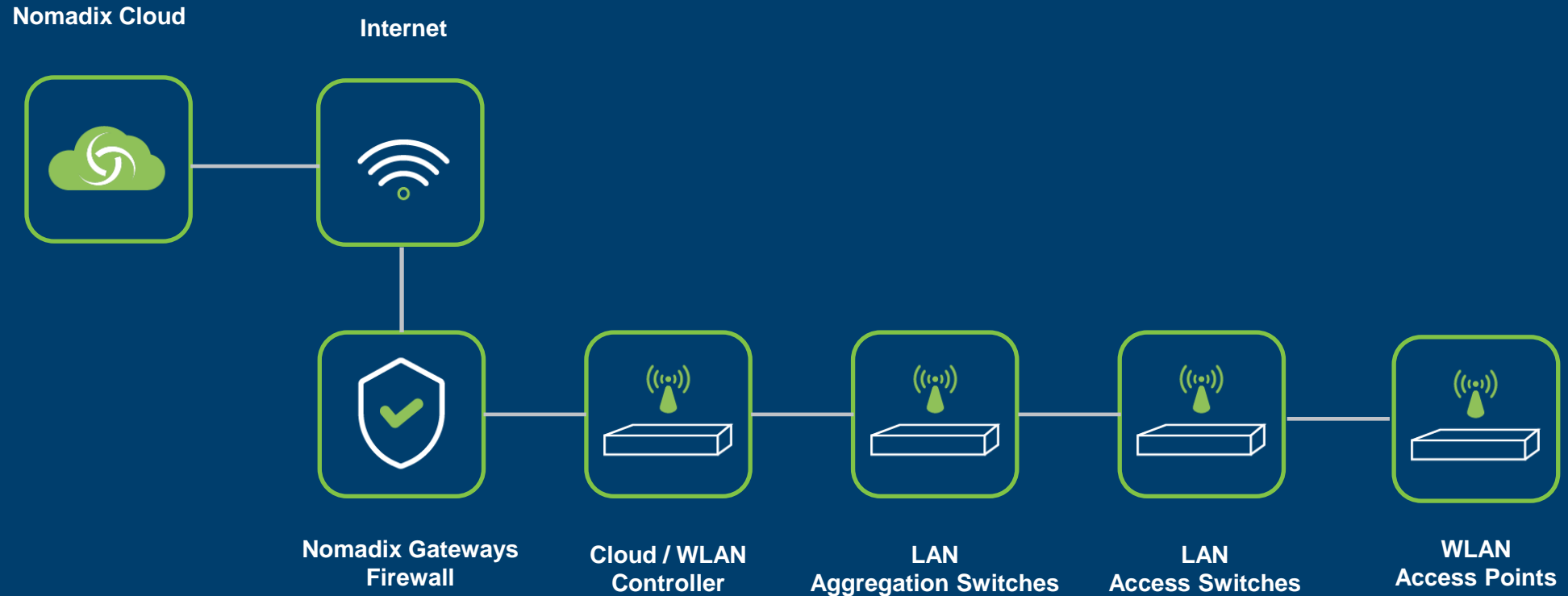


LAN + WLAN



Trusted WiFi

Simplified Topology



Gateways

Guest Internet Access That Just Works!



Deliver a Quality Guest Experience

- Personalized
- Frictionless
- Flexible



Using Robust Internet Gateways

- Resilient
- Secure
- Compliant and Future-Proof



From a Trusted Brand

- Thought Leadership
- Demonstrable Success
- Support Excellence

A modular family enabling from **100-2M connected devices** for properties of all styles and sizes

Internet Gateways Portfolio at a Glance

Same powerful feature set across the range

	EG 1000	EG 3000L	EG 3000	EG 6000
Base Devices: Max Devices:	<ul style="list-style-type: none">• 100• 1000	<ul style="list-style-type: none">• 400• 500	<ul style="list-style-type: none">• 500• 3000	<ul style="list-style-type: none">• 1000• 8000
Base Bandwidth: Max Bandwidth:	<ul style="list-style-type: none">• 100Mbits• 1Gbits	<ul style="list-style-type: none">• 500Mbits• 500Mbits	<ul style="list-style-type: none">• 500Mbits• 2Gbits	<ul style="list-style-type: none">• 1Gbits• 10Gbits
Comments:	<ul style="list-style-type: none">• Small form factor• 1 WAN port	<ul style="list-style-type: none">• 19" 1U	<ul style="list-style-type: none">• 19" 1U	<ul style="list-style-type: none">• 19" 1U• Optional SFP+ module
Optional Modules:	<ul style="list-style-type: none">• PMS Interface, Hotel Portal, Multi-Tenant Portal, Passpoint, Active-Passive Failover, High-Availability Clustering			

Nomadix Networks



Quality & Simplicity

- High performing products
- Straightforward portfolio
- Focus on fundamentals
- Ease of management



Affordability

- Attractive pricing
- Energy efficient
- Rapid onboarding
- Flexible business models



Better Together

- Complementary portfolio
- Trusted brand
- Single source supplier
- Optimized for hospitality

No-nonsense end-to-end wired and wireless internet access that just works!

Networks Infrastructure Portfolio at a Glance

Wi-Fi 6 Wall Plate APs

AP 6WA



- Dual-radio, dual-band
- Up to 1.775Gbps throughput
- Bluetooth 5.0, iBeacon
- 1 x 1Gbps uplink, 4 x 1Gbps LAN ports

AP 6WB



- Dual-radio, dual-band
- Up to 2.976Gbps throughput
- Bluetooth 5.1, iBeacon
- 1 x 2.5Gbps uplink, 4 x 1Gbps LAN ports, inc. 1 PoE

Wi-Fi 6 Indoor APs

AP 6SA



- Dual-radio, dual-band
- Up to 2.976Gbps throughput
- Bluetooth 5.1, iBeacon
- 1 x 1Gbps uplink, 1 x 2.5Gbps SFP uplink

AP 6NA



- Tri-radio, dual-band
- Up to 6.817Gbps throughput
- Bluetooth 5.0, iBeacon
- 1 x 1Gbps uplink, 1 x 1Gbps LAN port

Wi-Fi 6 Outdoor AP

AP 6RA



- Dual-radio, dual-band
- Up to 2.4Gbps throughput
- Bluetooth 5.0, iBeacon
- 1 x 1Gbps, 1 x SFP uplinks
- IP68 protection

WLAN Controller

AC 1LA



- On-site appliance
- Up to 224/448 APs
- Up to 6,400 clients
- 6 x 1Gbps ports, 2 x 1Gbps SFP ports

LAN Aggregation Switch

AS 20X6XSEA



- 20 x 10Gbps SFP+
- 4 x 25Gbps SFP28 ports
- 2 x 40Gbps QSFP+ ports
- Optional Redundant PSU
- No PoE

LAN Access Switches

AS 48T2XHEA



- 48 x 1Gbps ports
- 2 x 10Gbps SFP+ ports
- 2 x 1Gbps SFP ports
- Optional Redundant PSU
- PoE/PoE+ 802.3af/at

AS 24T4XHA



- 24 x 1Gbps ports
- 4 x 10Gbps SFP+ ports
- PoE/PoE+/HPoE 802.3af/at/bt

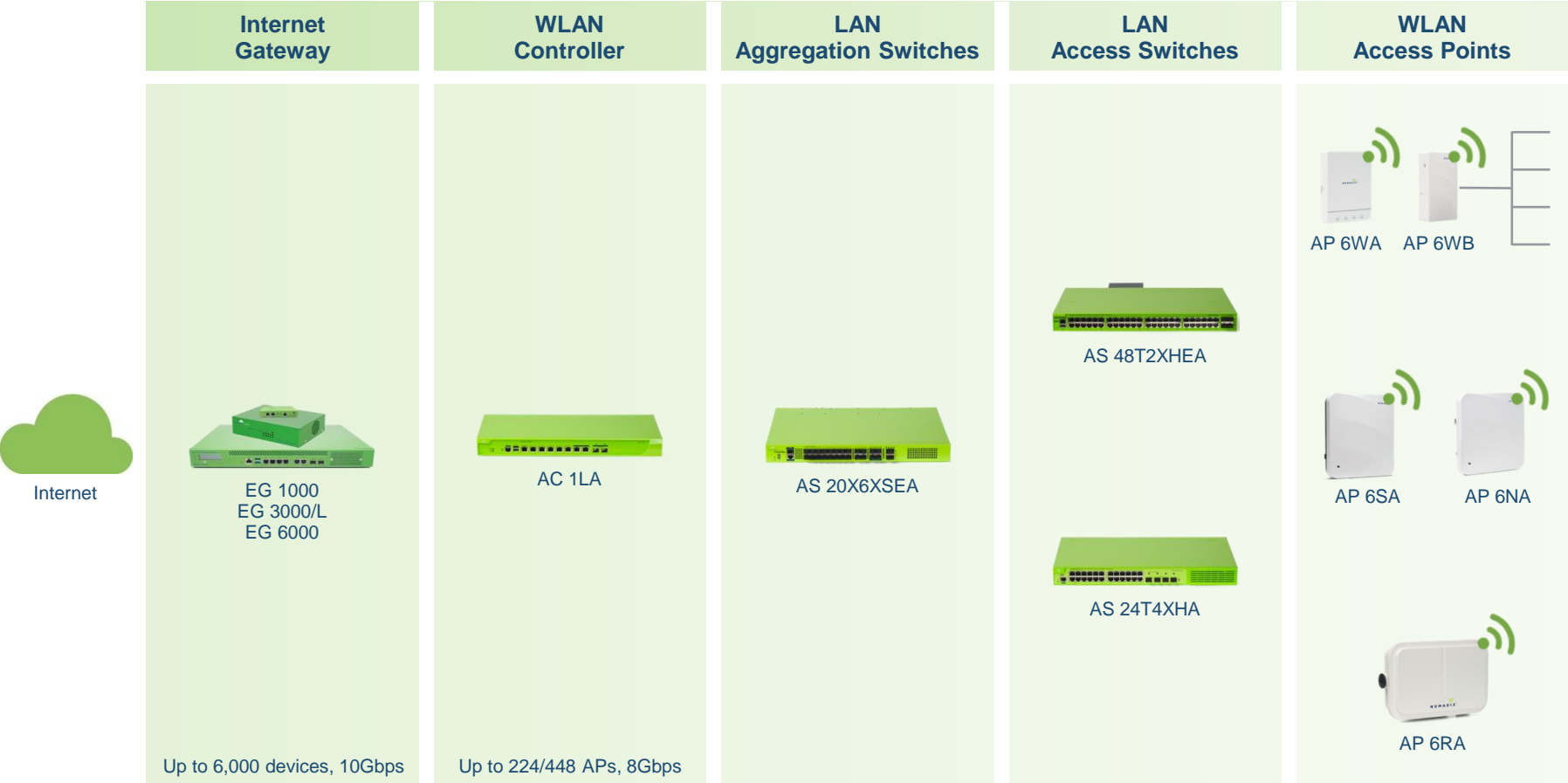
Options

Accessories



- AP 6WA universal mounting kits
- AS 20X6XSEA redundant power supply
- AS 24T4XHA redundant power supply

Simplified Topology (1/2)



Individual Rooms



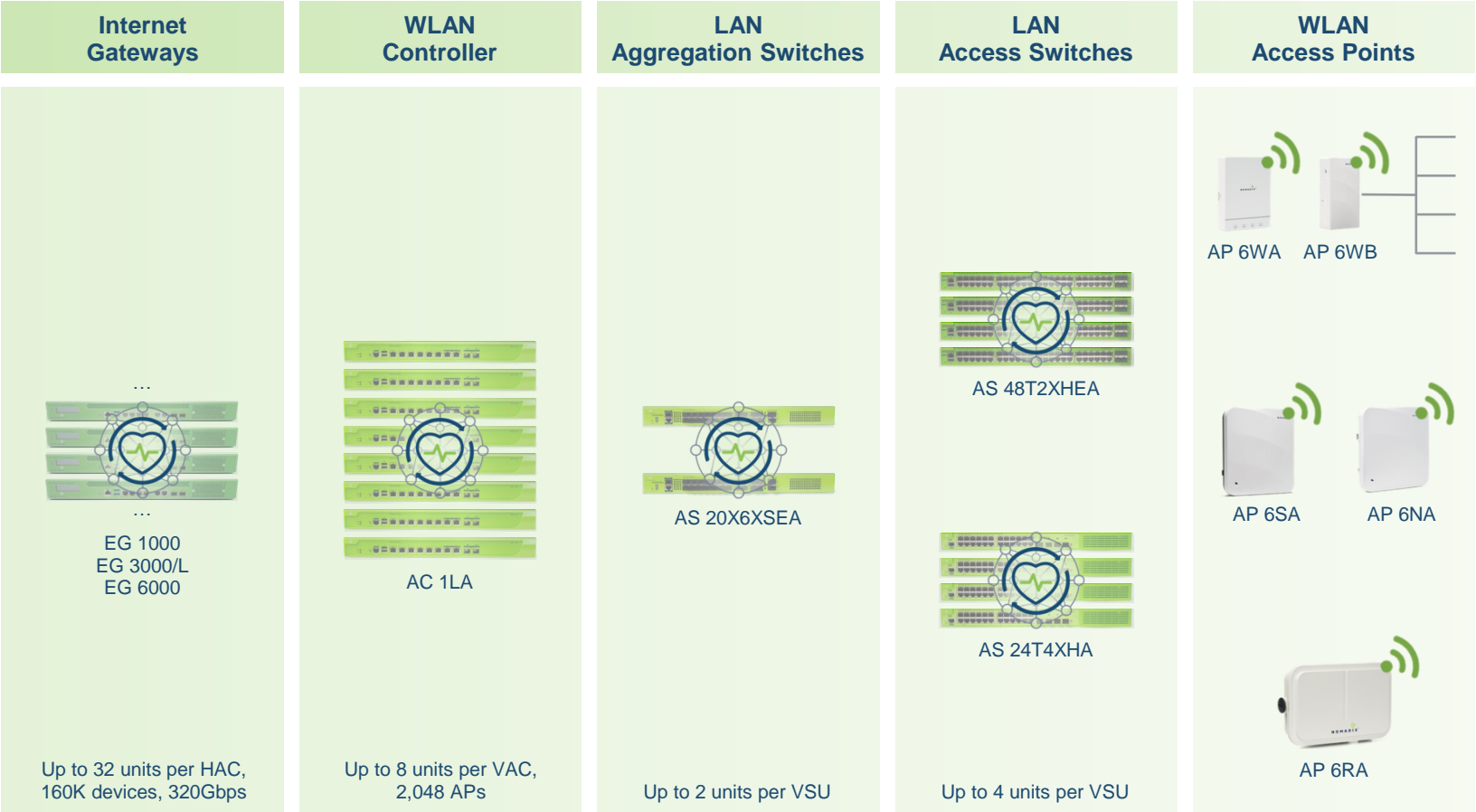
Communal Spaces



Outdoor Areas



Simplified Topology (2/2)



Individual Rooms



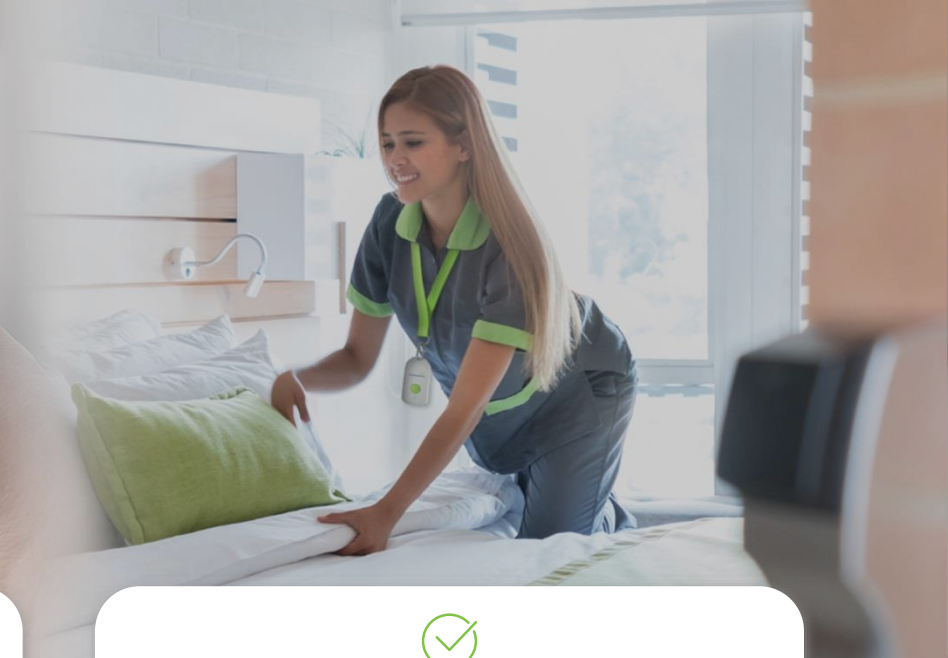
Communal Spaces



Outdoor Areas



Nomadix Alerts



Protect Lone Workers

- Request assistance
- Detect falls
- Real-time location updates



Monitor Wi-Fi Quality

- Measure experience score
- Check for potential threats
- Maintain guest satisfaction



Optimize Costs

- 2-in-1 solution
- Light and affordable setup
- Simple to use and manage

A safety and productivity solution for the Hospitality Industry!



Better Together!



Not just a gateway company...

The Future - Nomadix Cloud

Nomadix Cloud Vision



Single Pane of Glass

-
-

Centralized Common Services

-
-

Harmonized Product Logic

-
-
-



Iterative Project Progressively Integrating all Nomadix Products

Nomadix Cloud Vision



Single Pane of Glass

- End-to-End Portfolio Management
- Single Sign-On



Centralized Common Services

- Organizations and users
- Properties & Deployments
- Licensing

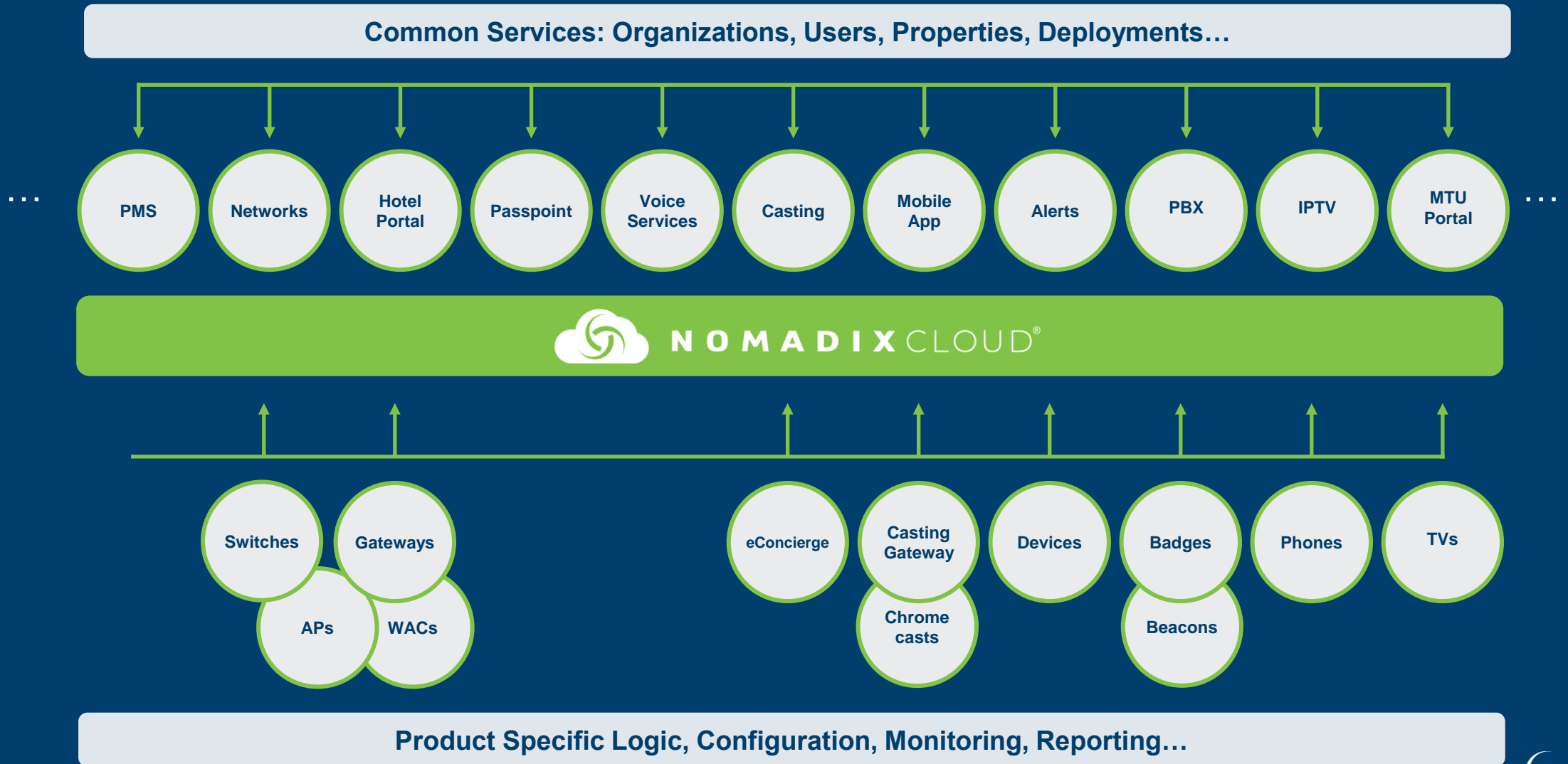


Harmonized Product Logic

- Configuration
- Monitoring
- Reporting

Iterative Project Progressively Integrating all Nomadix Products

Nomadix Cloud Architecture (WIP)





Nomadix Gateways



Nomadix Networks



Passpoint

Bringing Connected Experiences to Life



nomadix.com



Authentication



Cloud Telephony



Casting



eConcierge



Alerts



EMS

Marketing Investment for Success

1

NOMADIX PUBLIC WEBSITE

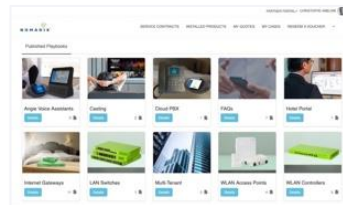
- New sections and updated sections
- Marketing messaging
- Portfolio presentation
- Product datasheets
- Product registration
- Enquiry form



2

NOMADIX PARTNER PORTAL

- Product datasheets
- Technical documentation
- Product registration
- Product pricing (direct partners)
- Installed base (direct partners)
- Support ticket status (direct partners)
- Software download (future)



3

AWARENESS AND LEADS

- Partners - newsletter, eBlast, webinars, co-marketing
- Proactive Outreach - press releases
- Thought Leadership - trend pitching, bylines and others
- Paid Media - online profiles, newsletters, ads, buying guide
- Blog & Social Media
- Events - HITEC, HT-Next





Individual Benefits

- Formalize and expand knowledge on new and existing products
- Officialize expertise and advance a career
- Gain autonomy and decrease the need for supervision



Partner Benefits

- Underpin company growth and reputation
- Increase employees' efficiency and confidence
- Reduce support costs while improving customer service



End-Customer Benefits

- Align technology with business needs and maximize ROI
- Guarantee qualified experts work on projects
- Ensure smooth deployments and ongoing support



For More information –www.nomadix.com

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